



**PT SELAMAT SEMPURNA Tbk**

MANUFACTURER OF AUTOMOTIVE PARTS  
MEMBER OF ADR GROUP - AUTOMOTIVE DIVISION

# Investor Relations

## FY 2024 Performance

Last Update : 27 March 2025

# FACT SHEET ABOUT PT SELAMAT SEMPURNA Tbk

- ❑ PT Selamat Sempurna Tbk is the flagship company of ADR Group (Automotive Division)
- ❑ The Largest Filter Manufacturer in the region
- ❑ The Most Comprehensive range of products
- ❑ Serve more filtration and radiator products than any other auto component company
- ❑ Exported to more than **125** countries worldwide
- ❑ Trademark Registration in more than **130** countries worldwide
- ❑ Approximately 85% of our revenue is recurring aftermarket revenue
- ❑ Strong Balance Sheet and Cash Flow

# COMPOSITION OF SHAREHOLDERS

| Shareholders                                   | Number of Shares Issued and Fully Paid | %              | Amount (IDR)           |
|------------------------------------------------|----------------------------------------|----------------|------------------------|
| PT Adrindo Intiperkasa                         | 2,910,392,136                          | 50.54%         | 72,759,803,400         |
| Others (each with ownership interest below 5%) | 2,848,283,304                          | 49.46%         | 71,207,082,600         |
| <b>Total</b>                                   | <b>5,758,675,440</b>                   | <b>100.00%</b> | <b>143,966,886,000</b> |

| Share Ownership<br>December 31, 2024 | Number of Investors | %           | Number of Shares     | %           |
|--------------------------------------|---------------------|-------------|----------------------|-------------|
| Foreign Institutions                 | 169                 | 2.30%       | 1,640,711,986        | 28.49%      |
| Local Institutions                   | 78                  | 1.06%       | 3,132,584,242        | 54.40%      |
| Foreign Individuals                  | 16                  | 0.22%       | 4,827,660            | 0.08%       |
| Local Individuals                    | 7,091               | 96.42%      | 980,551,552          | 17.03%      |
| <b>Total</b>                         | <b>7,354</b>        | <b>100%</b> | <b>5,758,675,440</b> | <b>100%</b> |

# THE PRODUCTION PLANTS



“

2 production sites in Indonesia  
Kapuk, Jakarta Province and  
Tangerang, Banten Province



Kapuk Plant (Heat Exchange)



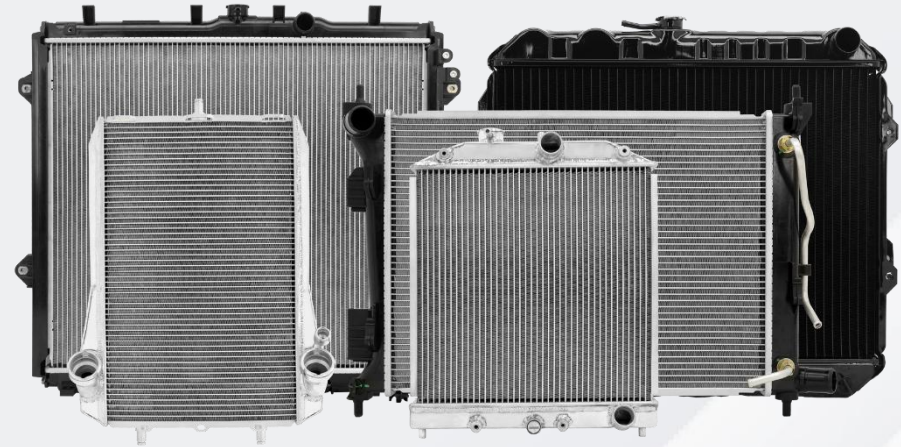
Tangerang Plant (Filtration & Other Products)



■ Radiators : 1.95 millions pieces per year

■ Filters : 96 millions pieces per year

# MAIN PRODUCTS



# OTHERS PRODUCTS



DUMP HOIST



COOLANT



BRAKE PARTS

# ONE STOP SHOP FOR THERMAL SYSTEM & FILTRATION

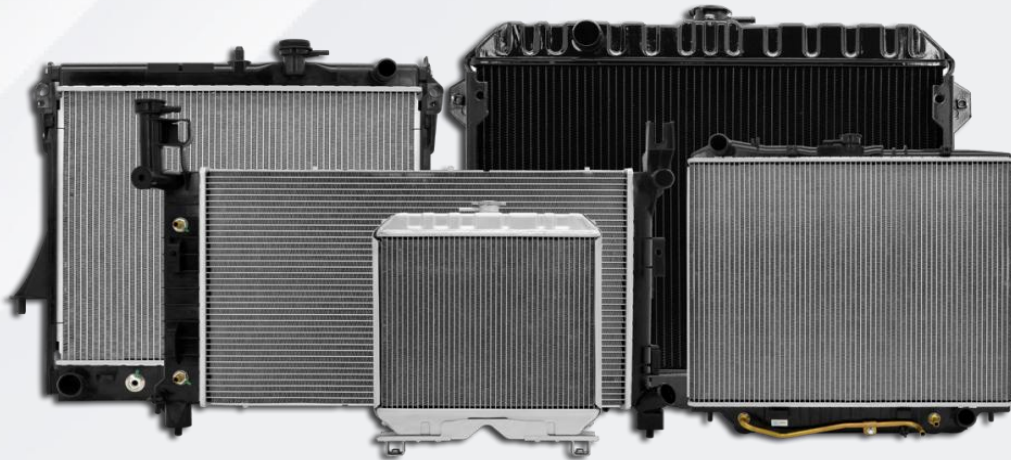
- Approx. 10,000 part numbers available, filters and radiator.
- Automotive, Commercials, Heavy Equipments, Marines and Industrial sectors for American, European and Asian applications.
- Approx. 300 Filters & Radiators new part numbers every year.



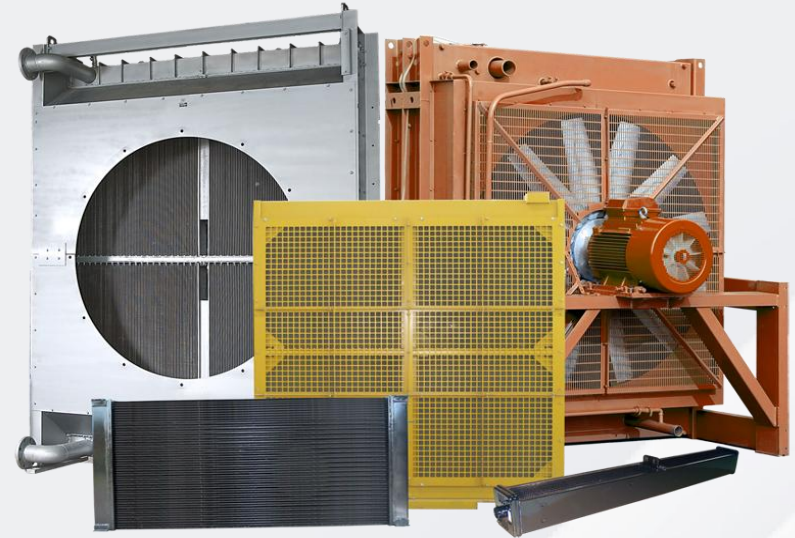
# THERMAL SYSTEM PRODUCT RANGE



- Automotive Radiators  
(Copper Brass, Aluminum Plastic, All Aluminum)



- Heavy Equipment & Industrial Radiators



- Condenser
- Intercooler
- Evaporator



# FILTRATION PRODUCT RANGE

## Heavy Equipment & Industrial Filter

(Air, Oil, Fuel, Cabin, Hydraulic, Transmission, Coolant, Separator, HEPA, EDM, Dust Collector)



## Automotive Filter

(Air, Oil, Fuel, Cabin, Transmission)



## Non-Engine Filter

HVAC Filter, Air Purifier Filter, Gas Turbine Filter



# FILTRATION PRODUCT TYPES



**AIR FILTERS**



**OIL FILTERS**



**FUEL FILTERS**



**CABIN AIR FILTERS**



**TRANSMISSION FILTERS**



**COOLANT FILTERS**



**HYDRAULIC FILTERS**



**AIR/OIL SEPARATOR**



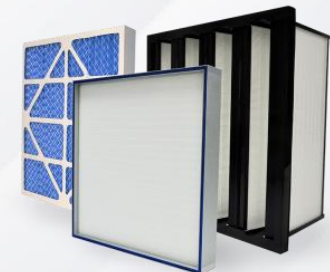
**FUEL FILTER/  
WATER SEPARATOR**



**EDM FILTER**



**AIR PURIFIER FILTER**



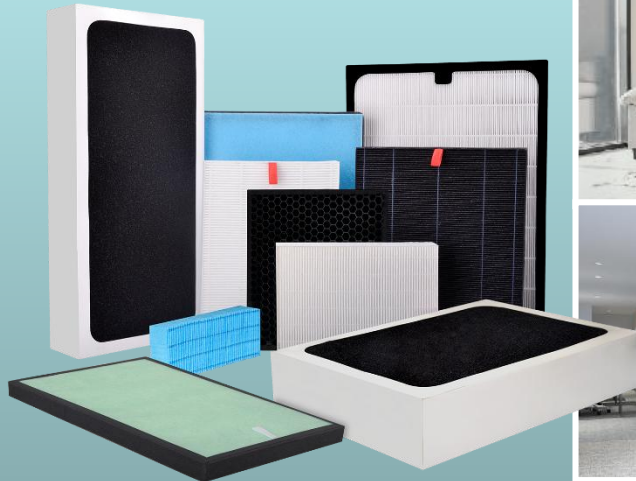
**HVAC FILTER**

# AIR PURIFIER FILTER & HVAC FILTER

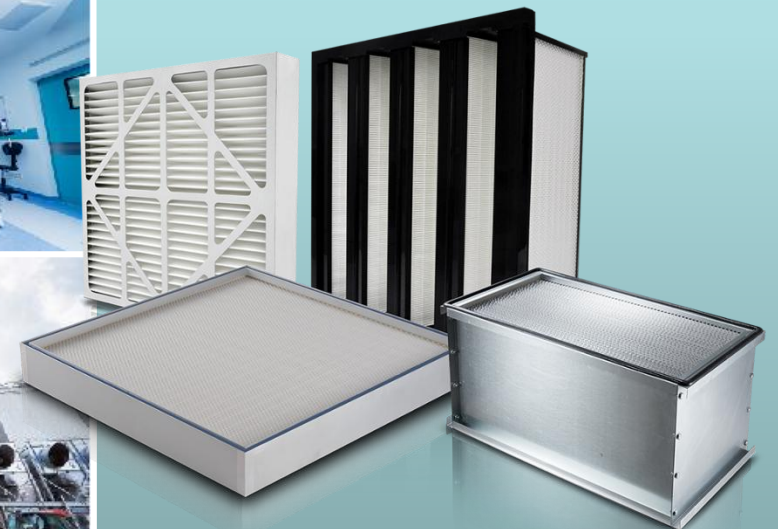


Nowadays, the air pollution around the world harms our health. Breathing quality air is critical for good health, especially indoors. Sakura HVAC Filters & Air Purifier Filters will ensure your indoor environment is clean and provide ultimate protection to your health.

## Air Purifier Filters



## HVAC Filters



# HVAC / HEPA FILTRATIONS



## Automotive

- Cabin Air Filters
- Selling to store and online



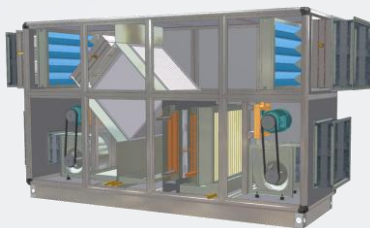
## Building Air Ventilation Installation

- Supply HVAC Filters in Building, Factory and Airports



## Air Cleaner System Manufacturer & Home Appliances

- Supply OE Air Filter in AHU
- Supply OE Air Filter in Air Purifier Unit
- Air Purifier Filters



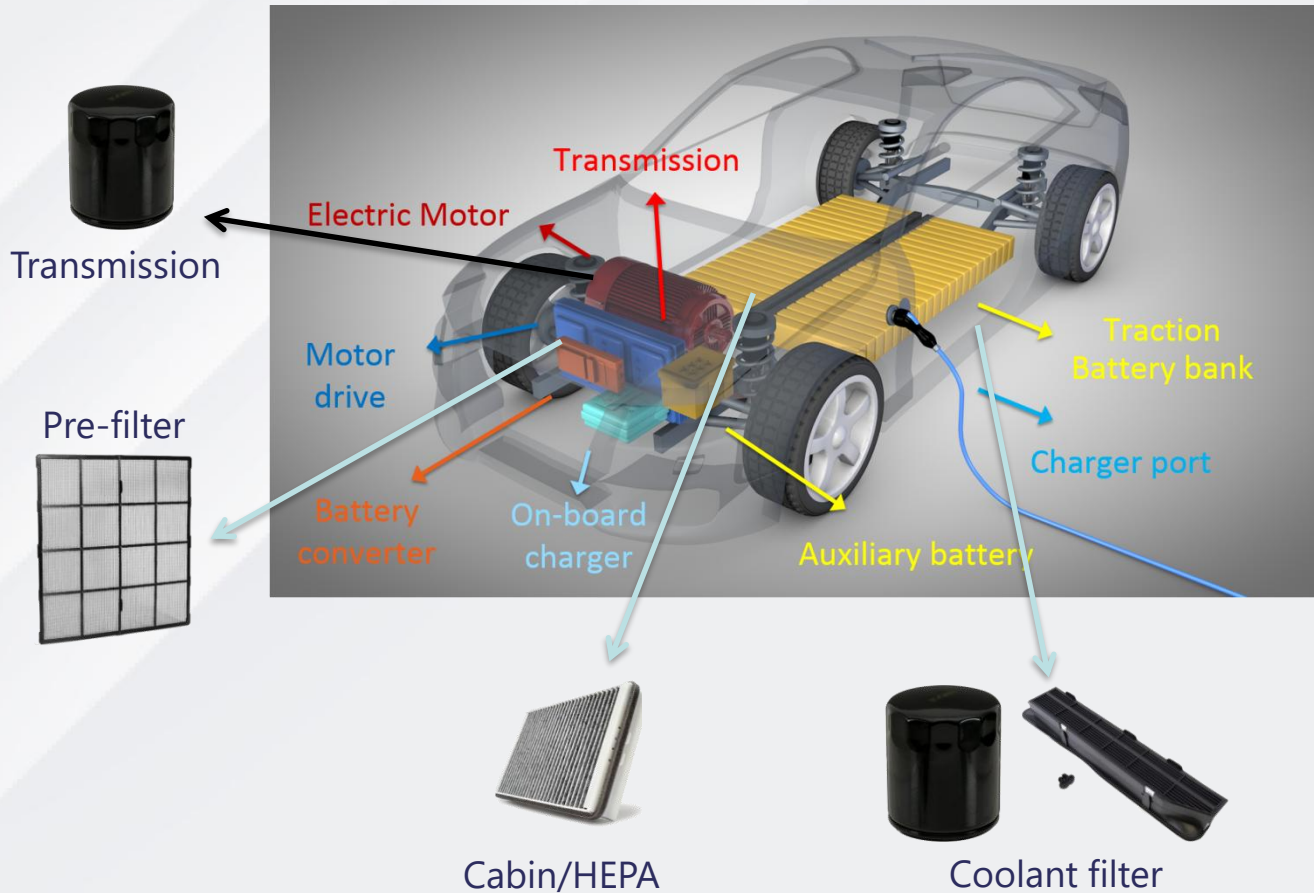
## Filters Industrial

- EDM Filters
- Air/Oil Separators
- Gas Turbine Filters

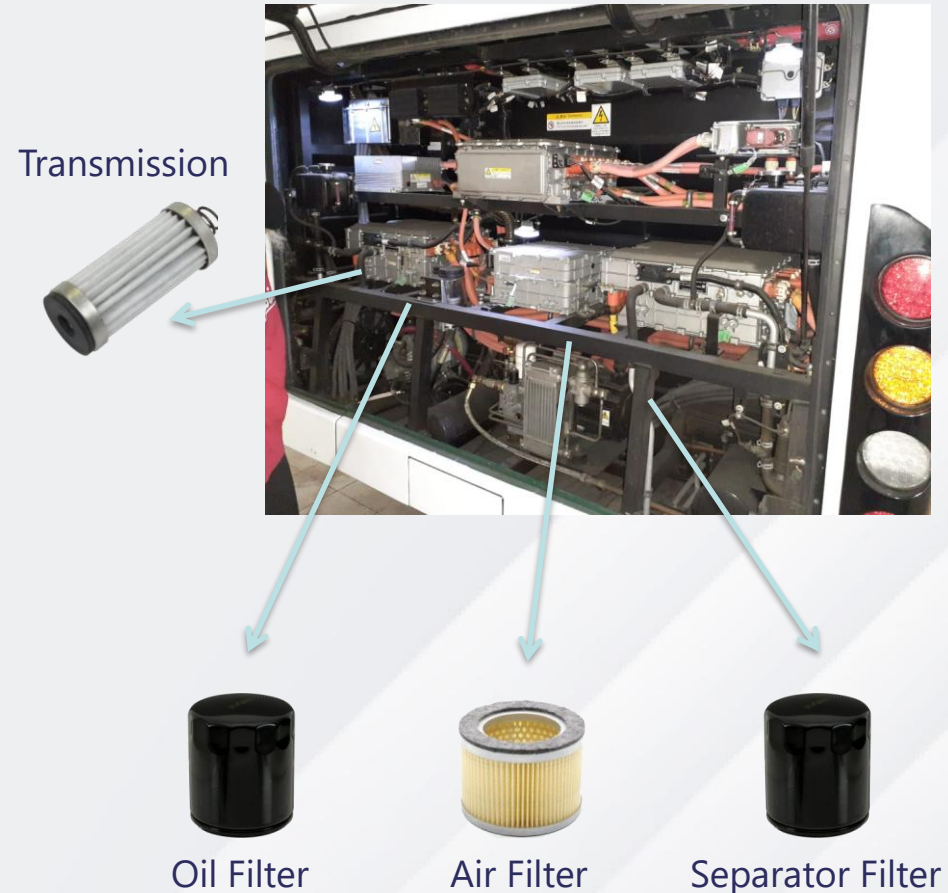


# FILTERS FOR ELECTRIC VEHICLE (EV)

## Battery Electric Vehicle (BEV)



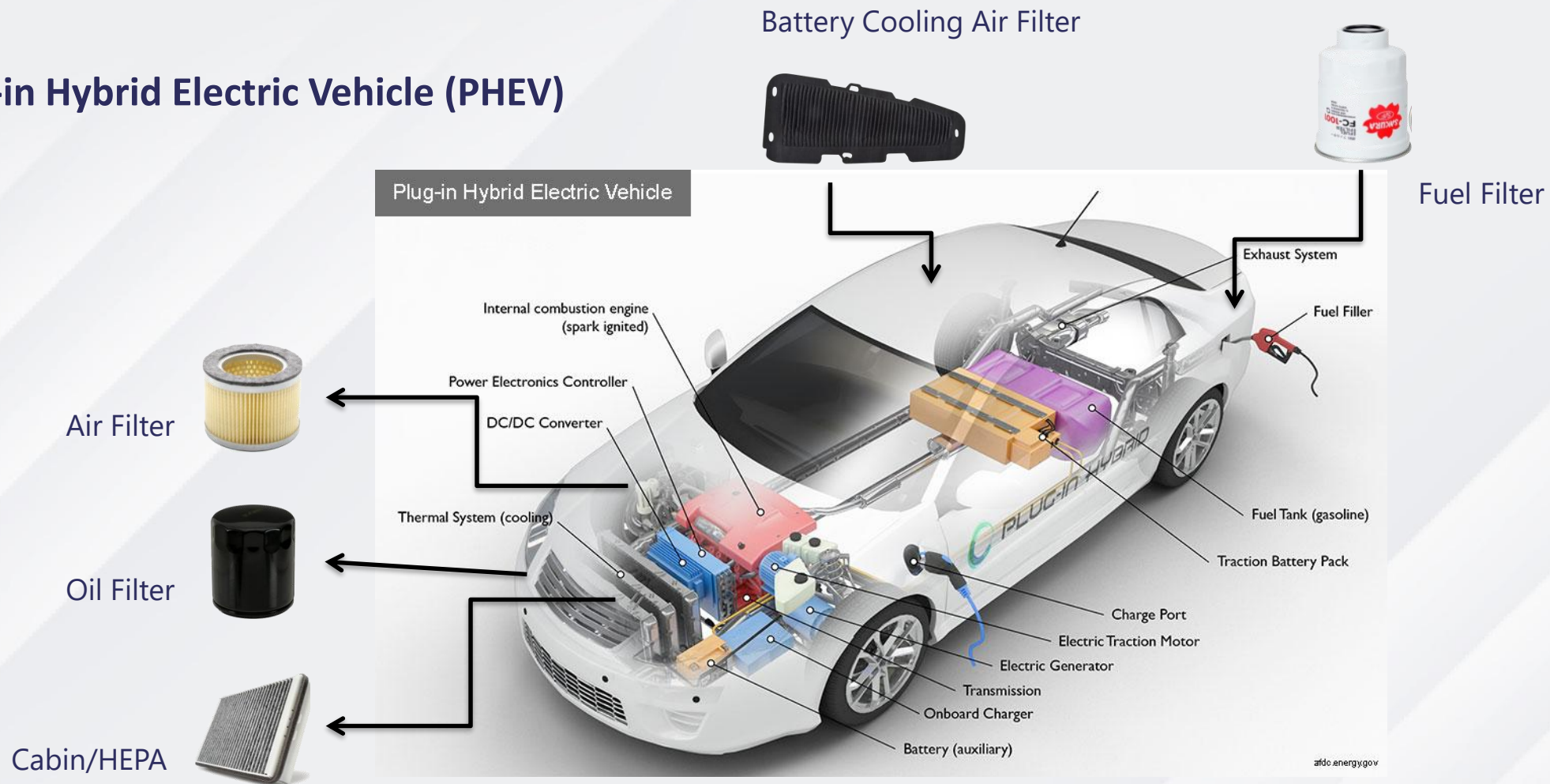
## Electric buses





# FILTERS FOR ELECTRIC VEHICLE (EV)

## Plug-in Hybrid Electric Vehicle (PHEV)



# SOME MODELS OF ELECTRIC VEHICLES (EV) AND ITS FILTERS

 **BEV** **BATTERY ELECTRIC VEHICLE**  
FILTER REPLACEMENT 

**AUDI  
e-tron**  
09/'19 -

Cabin **CA-31120**



**BAOJUN  
E-SERIES**

Cabin **CA-65390EV**



**BMW  
i3s** (101) IB1P25B, W20K06A  
11/'17 -

Cabin **CA-30890-S**  
Transmission **C-30050**



**BYD  
K9 (BUS)**

Cabin **CAP-40020EV-S**  
Air Filter for Compressor **A-40020** (Primary)  
**A-40030** (Secondary)  
Air Filter for Compressor **A-40010**  
(Indonesian Market)  
Oil Filter for Compressor **C-40010**



**HYUNDAI  
Kona**  
04/'18 -

Cabin **CA-28380 (LHD)**  
Cabin **CAC-39020 (RHD)**



**CHEVROLET  
Volt**  
1.4L A14XFL 10/'11 -

Cabin **CA-65210**  
Oil **C-1552**



**CITROEN  
C-Zero**  
12/'10 -

Cabin **CAC-10130**



 **BEV** **BATTERY ELECTRIC VEHICLE**  
FILTER REPLACEMENT 

**FORD  
Focus**  
2018

Cabin **CA-19960**



**HONDA  
FIT-E**  
2015

Cabin **CA-16130**



**HYUNDAI  
Ioniq**  
09/'19 -

Cabin **CA-28151**



**JAGUAR  
I-Pace**  
'19

Cabin **CAC-1114**



**KIA  
e-Niro**  
08/'18 -

Cabin **CA-28150**



**KIA  
Soul**  
08/'18 -

Cabin **CA-28380**



**MAZDA  
MX-30**

Cabin **CAC-17230EV**



 **BEV** **BATTERY ELECTRIC VEHICLE**  
FILTER REPLACEMENT 

**MERCEDES-BENZ  
EQC (N293)**  
EQC 400 4-matic (293.890)

Cabin **CAC-53870**



**MERCEDES-BENZ  
B-Class** B 250 e W246,  
W242 (242.890) '15

Cabin **CAC-53830**



**NISSAN  
Leaf**  
(ZE1/ZE1E) EM57 11/'17 -

Cabin **CA-18270**



**PEUGEOT  
e2008 ZKX**  
09/'19 -

Cabin **CA-21080-S**



**RENAULT  
Zoe 5Aq**  
'12 -

Cabin **CA-18361**



**SAIC  
Roewe iMAX8 EV**  
'22 -

Cabin **CA-89270**



**TESLA  
Model 3**  
'15 -

Cabin **CAPV-34020EV-S**



 **BEV** **BATTERY ELECTRIC VEHICLE**  
FILTER REPLACEMENT 

**TESLA  
Model 3**  
'21 -

Cabin **CA-34110EV**



**TESLA  
Model S**  
'15 -

Cabin **CAPC-34030EV /  
CAPV-34030EV**



**TESLA  
Model S**  
'17 - 23

Cabin **CAC-34080EV**



**TESLA  
Model X**  
'15 -

Cabin **CAC-34010EV /  
CAP-34010EV**



**TESLA  
Model Y**  
'15 -

Cabin **CAPV-34020EV-S**



**TESLA  
Model Y**  
3D1, 3D3, 3D5, 3D6, 3D7  
'21 -

Cabin **CAC-34060EV-S**



**SEAT  
Mii 3EBMA**  
06/'19 -

Cabin **CA-31100**



# SOME MODELS OF ELECTRIC VEHICLES (EV) AND ITS FILTERS

## BEV BATTERY ELECTRIC VEHICLE FILTER REPLACEMENT

**SKODA**  
**Citigo e iV** EBMA  
10/'19 -

|       |          |
|-------|----------|
| Cabin | CA-31100 |
|-------|----------|



**VOLKSWAGEN**  
**e-up** (BL14E1) EABA  
07/'13 -

|       |          |
|-------|----------|
| Cabin | CA-31100 |
|-------|----------|



**WULING**  
**Hongguang Mini EV**  
2020

|       |            |
|-------|------------|
| Cabin | CA-65380EV |
|-------|------------|



## HEV HYBRID ELECTRIC VEHICLE FILTER REPLACEMENT

**BMW**  
**X6** 30d X Mild-Hybrid  
(G06, F96) B57D30B, JA1  
08/'20 -

|       |             |
|-------|-------------|
| Air   | A-30310     |
| Cabin | CAC-30120-S |
| Oil   | EO-30300    |



**HONDA**  
**Insight** 1.3 Hybrid KA CVT, KL CVT  
04/'09 -

|     |         |
|-----|---------|
| Air | A-16930 |
| Oil | C-1002  |



**NISSAN**  
**e-Power**  
1.2 Hybrid HR12 '20

|       |          |
|-------|----------|
| Air   | A-61670  |
| Cabin | CA-18490 |
| Oil   | C-1823   |



## HEV HYBRID ELECTRIC VEHICLE FILTER REPLACEMENT

**TOYOTA**  
**Camry**  
2.5L A25A-FXS '17 -

|         |           |
|---------|-----------|
| Air     | A-33430   |
| Battery | BHF-11010 |
| Cabin   | CA-11380  |
| Oil     | C-47030   |



**TOYOTA**  
**C-HR**  
'16 -

|       |           |
|-------|-----------|
| Air   | A-33750   |
| Cabin | BHF-11020 |
| Oil   | C-1109    |



**TOYOTA**  
**Comfort**  
NTP10R-AHXDN '17-

|         |           |
|---------|-----------|
| Air     | A-33430   |
| Battery | BHF-11040 |
| Cabin   | CA-11380  |
| Oil     | C-1109    |



**TOYOTA**  
**Corolla Cross**  
1.8L 4cyl 16V DOHC VVT-i '20

|         |           |
|---------|-----------|
| Air     | A-3370    |
| Battery | BHF-11030 |
| Cabin   | CA-11380  |
| Oil     | C-1109    |



**TOYOTA**  
**Innova Zenix**

|       |          |
|-------|----------|
| Air   | A-33430  |
| Cabin | CA-11380 |
| Oil   | C-47030  |



**TOYOTA**  
**RAV 4**  
2.5L L4

|         |           |
|---------|-----------|
| Battery | BHF-11060 |
|---------|-----------|



## PHEV PLUG-IN HYBRID ELECTRIC VEHICLE FILTER REPLACEMENT

**BMW**  
**i8** (i112, i115) B38K15 (170 kW)  
03/'18 -

|     |          |
|-----|----------|
| Oil | EO-30270 |
|-----|----------|



## PHEV PLUG-IN HYBRID ELECTRIC VEHICLE FILTER REPLACEMENT

**BMW**  
**X5** 30d X Mild-Hybrid  
(G06, F96) B57D30B, JA1  
08/'20 -

|       |             |
|-------|-------------|
| Cabin | CAC-30120   |
| Cabin | CAC-30120-S |
| Oil   | EO-30300    |



**BMW**  
**320e** xDrive  
20/'21 -

|     |         |
|-----|---------|
| Air | A-30340 |
|-----|---------|



**BMW**  
**330e**, **530e** xDrive

|     |         |
|-----|---------|
| Air | A-30340 |
|-----|---------|



**BYD**  
**D9**

|       |              |
|-------|--------------|
| Cabin | CA-40030EV-S |
|-------|--------------|



**CHEVROLET**  
**Volt**  
1.4L A14-XFL 10/'11 -

|       |          |
|-------|----------|
| Cabin | CA-65210 |
| Oil   | C-1552   |



**MAZDA**  
**MX-30**

|       |            |
|-------|------------|
| Cabin | CAC-1730EV |
|-------|------------|



**MITSUBISHI**  
**Outlander**  
2.4L 4B12 '18

|       |          |
|-------|----------|
| Air   | A-58380  |
| Cabin | CA-18210 |
| Oil   | C-1011   |



## PHEV PLUG-IN HYBRID ELECTRIC VEHICLE FILTER REPLACEMENT

**SAIC**  
**PILOT 500 PHEV**  
'21 -

|       |          |
|-------|----------|
| Cabin | CA-89290 |
|-------|----------|



**SAIC**  
**MG6**  
'19 -

|       |          |
|-------|----------|
| Cabin | CA-89270 |
|-------|----------|



**SAIC**  
**Roewe ei6**  
'17 -

|       |          |
|-------|----------|
| Cabin | CA-89270 |
|-------|----------|



**TOYOTA**  
**Prius**  
1.8L 2ZR-FXE '12 - '16

|       |          |
|-------|----------|
| Air   | A-33880  |
| Cabin | CA-1114  |
| Oil   | EO-11050 |



**TOYOTA**  
**Prius**  
1.8L 2ZR-FXE '17-

|         |           |
|---------|-----------|
| Air     | A-33750   |
| Battery | BHF-11020 |
| Cabin   | CA-11380  |
| Oil     | C-1109    |



**TOYOTA**  
**RALINK**  
1.8L

|         |           |
|---------|-----------|
| Battery | BHF-11050 |
|---------|-----------|



**VOLVO**  
**XC90** 2.0 T8 Hybrid  
B4204 T34 04/'18 -

|       |          |
|-------|----------|
| Air   | A-24260  |
| Cabin | CA-24110 |



May not be a direct cross. Please refer to your engine manual book.  
All images are for illustrative purpose only and may differ from the actual.



# KNOW OUR MARKET – MAIN HEAVY EQUIP. RANGE & SUB-RANGE

## Range:

### Construction



### Mining



### Agriculture



### Forestry



### Other Industry



## Sub-Range (Equipment Type):

### Construction



Excavator/  
Shovel



Wheel  
Loader



Crane



Asphalt  
Finisher



Dozer



Compaction



Mini  
Excavator



Skid Steer



Grader



Backhoe Loader



Scraper



Telescopic

### Mining



Excavator/  
Shovel



Dump Truck



Articulated  
Dump Truck



Wheel Loader



Dozer



Dragline



Grader



Backhoe Loader



Drill

### Agriculture



Tractor



Combine  
Harvester



Skidder



Harvester



Buncher



Forklift



Telescopic

# OTHER PRODUCTS



## DUMP HOIST

Dump Trucks, Hoists and Special Purpose Vehicles



# OTHER PRODUCTS

Fuel Tank



Exhaust System & Muffler



Brake & Fuel Pipe





## SAKURA AIR PURIFIER

We spend most of our time indoors, where the air we breathe can be up to 5 times more polluted than outdoors.

**Sakura Air Purifier** reduces the transmission of airborne viruses and eliminate air pollutants at home, office and other indoor environments.



**SAP-415**

(Room size 7 - 15 m<sup>2</sup>)



**SAP-524**

(Room size 8 - 24 m<sup>2</sup>)



**SAP-743**

(Room size 28 - 43 m<sup>2</sup>)



**SAP-796**

(Room size 59 - 96 m<sup>2</sup>)

# LIST OF OEM/OES

- ANTONIO CARRARO
- ATLAS COPCO
- BELL
- BOMAG
- CARRIER
- CLARK
- CNHI
- DAIHATSU
- DFSK
- Doosan
- GEHL
- GENERAL MOTORS
- HINO
- HITACHI
- HYSTER
- HYUNDAI
- ISEKI
- ISUZU
- KATO
- KOHLER
- KUBOTA
- LIEBHERR
- LIUGONG
- MANITOU
- MATHIEU
- MAZDA
- MITSUBISHI
- NANNI DIESEL
- NISSAN
- SUBARU
- SUMITOMO
- SUNWARD
- SUZUKI
- TAKEUCHI
- TOYOTA
- UD TRUCKS
- VESTAS
- VOLVO
- YALE
- YANMAR

## Filters

- **1984:** Donaldson Company Inc., USA (PT Panata Jaya Mandiri)
- **1985:** Mahle Japan Limited, Japan  
(formerly Tsuchiya Manufacturing Co. Ltd., Japan)
- **1988:** Tokyo Roki Co., Ltd., Japan (PT Selamat Sempurna Tbk)

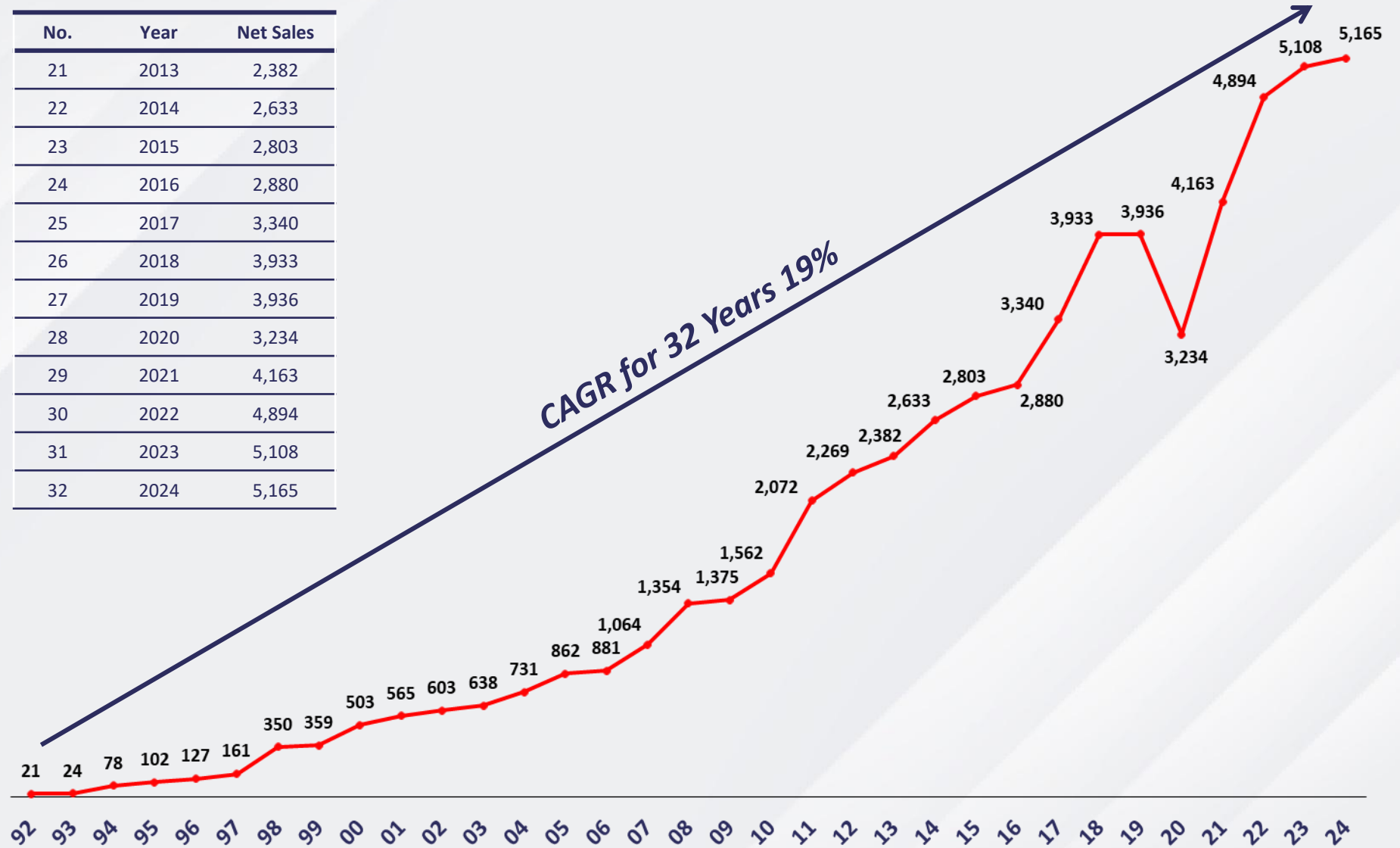
## Radiators & Others

- **1979:** Tokyo Radiators Mfg. Co. Ltd., Japan  
(Radiator - PT Selamat Sempurna Tbk)
- **1982:** Usui Kokusai Sangyo Kaisha Ltd., Japan  
(Brake Pipes - PT Selamat Sempurna Tbk)
- **1989:** ShinMaywa Industrial Co. Ltd., Japan  
(PT Hydraxle Perkasa)
- **2013:** Sueyoshi Kogyo Co. Ltd., Japan  
(Fuel Tank and Hydraulic Tank for Construction Machinery - PT Selamat Sempurna Tbk)

# 32 YEARS OF CAGR SALES

| No. | Year | Net Sales |
|-----|------|-----------|
|     | 1992 | 21        |
| 1   | 1993 | 24        |
| 2   | 1994 | 78        |
| 3   | 1995 | 102       |
| 4   | 1996 | 127       |
| 5   | 1997 | 161       |
| 6   | 1998 | 350       |
| 7   | 1999 | 359       |
| 8   | 2000 | 503       |
| 9   | 2001 | 565       |
| 10  | 2002 | 603       |
| 11  | 2003 | 638       |
| 12  | 2004 | 731       |
| 13  | 2005 | 862       |
| 14  | 2006 | 881       |
| 15  | 2007 | 1,064     |
| 16  | 2008 | 1,354     |
| 17  | 2009 | 1,375     |
| 18  | 2010 | 1,562     |
| 19  | 2011 | 2,072     |
| 20  | 2012 | 2,269     |

| No. | Year | Net Sales |
|-----|------|-----------|
| 21  | 2013 | 2,382     |
| 22  | 2014 | 2,633     |
| 23  | 2015 | 2,803     |
| 24  | 2016 | 2,880     |
| 25  | 2017 | 3,340     |
| 26  | 2018 | 3,933     |
| 27  | 2019 | 3,936     |
| 28  | 2020 | 3,234     |
| 29  | 2021 | 4,163     |
| 30  | 2022 | 4,894     |
| 31  | 2023 | 5,108     |
| 32  | 2024 | 5,165     |

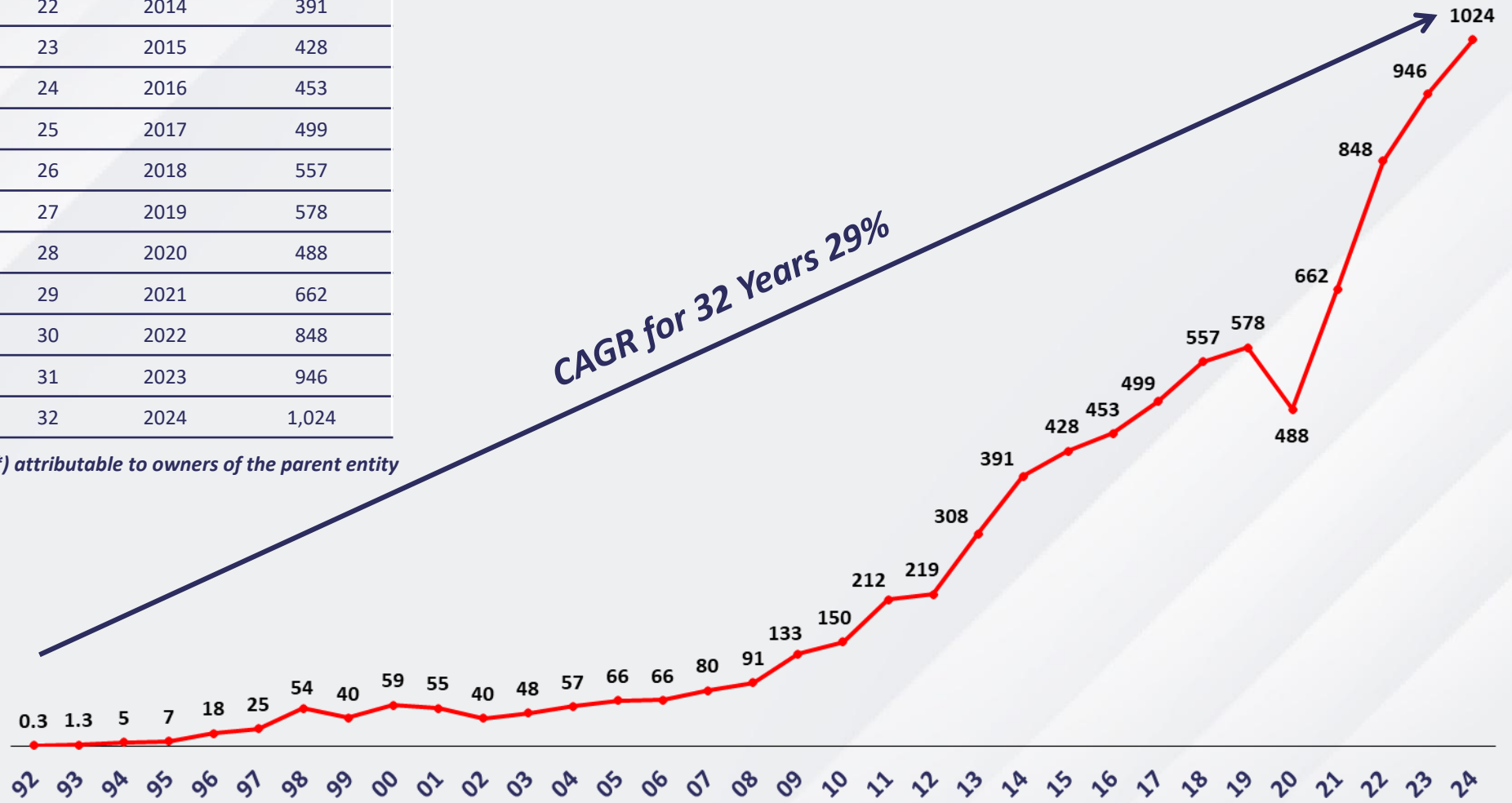


# 32 YEARS OF CAGR NET INCOME

| No. | Year | Net Income* |
|-----|------|-------------|
|     | 1992 | 0.3         |
| 1   | 1993 | 1.3         |
| 2   | 1994 | 5           |
| 3   | 1995 | 7           |
| 4   | 1996 | 18          |
| 5   | 1997 | 25          |
| 6   | 1998 | 54          |
| 7   | 1999 | 40          |
| 8   | 2000 | 59          |
| 9   | 2001 | 55          |
| 10  | 2002 | 40          |
| 11  | 2003 | 48          |
| 12  | 2004 | 57          |
| 13  | 2005 | 66          |
| 14  | 2006 | 66          |
| 15  | 2007 | 80          |
| 16  | 2008 | 91          |
| 17  | 2009 | 133         |
| 18  | 2010 | 150         |
| 19  | 2011 | 212         |
| 20  | 2012 | 219         |

| No. | Year | Net Income* |
|-----|------|-------------|
| 21  | 2013 | 308         |
| 22  | 2014 | 391         |
| 23  | 2015 | 428         |
| 24  | 2016 | 453         |
| 25  | 2017 | 499         |
| 26  | 2018 | 557         |
| 27  | 2019 | 578         |
| 28  | 2020 | 488         |
| 29  | 2021 | 662         |
| 30  | 2022 | 848         |
| 31  | 2023 | 946         |
| 32  | 2024 | 1,024       |

\*) attributable to owners of the parent entity

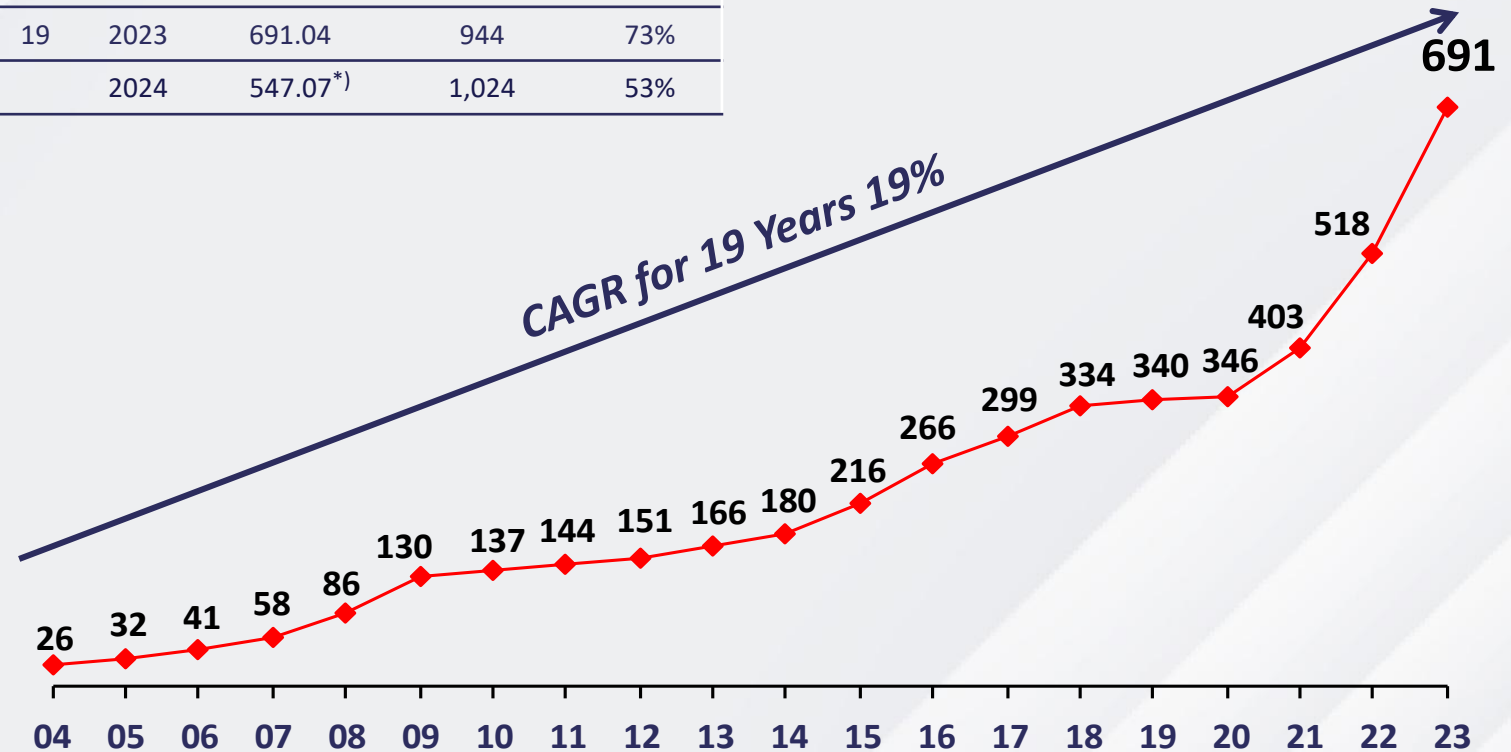


# 19 YEARS CONSECUTIVE DIVIDEND PAYMENT GROWTH

| No. | Book Year | Total Dividend<br>(In Bio IDR) | Net Income<br>(In Bio IDR) | Payout Ratio |
|-----|-----------|--------------------------------|----------------------------|--------------|
|     | 2004      | 25.97                          | 57                         | 45%          |
| 1   | 2005      | 32.47                          | 66                         | 49%          |
| 2   | 2006      | 41.08                          | 66                         | 62%          |
| 3   | 2007      | 57.59                          | 80                         | 72%          |
| 4   | 2008      | 86.38                          | 91                         | 94%          |
| 5   | 2009      | 129.57                         | 133                        | 98%          |
| 6   | 2010      | 136.77                         | 150                        | 91%          |
| 7   | 2011      | 143.97                         | 212                        | 68%          |
| 8   | 2012      | 151.17                         | 219                        | 69%          |
| 9   | 2013      | 165.56                         | 308                        | 54%          |
| 10  | 2014      | 179.96                         | 391                        | 46%          |
| 11  | 2015      | 215.95                         | 428                        | 50%          |
| 12  | 2016      | 266.34                         | 453                        | 59%          |
| 13  | 2017      | 299.45                         | 499                        | 60%          |
| 14  | 2018      | 334.00                         | 557                        | 60%          |
| 15  | 2019      | 339.76                         | 578                        | 59%          |
| 16  | 2020      | 345.52                         | 488                        | 71%          |
| 17  | 2021      | 403.11                         | 662                        | 61%          |

| No. | Book Year | Total Dividend<br>(In Bio IDR) | Net Income<br>(In Bio IDR) | Payout Ratio |
|-----|-----------|--------------------------------|----------------------------|--------------|
| 18  | 2022      | 518.04                         | 848                        | 61%          |
| 19  | 2023      | 691.04                         | 944                        | 73%          |
|     | 2024      | 547.07 <sup>*)</sup>           | 1,024                      | 53%          |

- Paid quarterly dividend since 2015 = 39 times
- Increased annually for 19 years
- Total Dividend paid since 1996 Rp5.28 Trillion



## Dividend Distribution within year 2024:

Final Dividend For 2023 Financial Year : IDR 230 Bio on July 16, 2024

<sup>\*)</sup> 1<sup>st</sup> Interim Dividend For 2024 Financial Year : IDR 144 Bio on May 28, 2024

<sup>\*)</sup> 2<sup>nd</sup> Interim Dividend For 2024 Financial Year : IDR 202 Bio on August 21, 2024

<sup>\*)</sup> 3<sup>rd</sup> Interim Dividend For 2024 Financial Year : IDR 202 Bio on November 21, 2024

## DIVIDEND POLICY, Dividend percentage of net income are:

- Net income up to Rp 10 billion : 35% ;
- Net income above Rp 10 billion - Rp 30 billion : 40% ;
- Net income above Rp 30 billion : 45%.

# CONTINUOUS IMPROVEMENT OF CORPORATE GOVERNANCE SCORE

[Assessment by IICD]

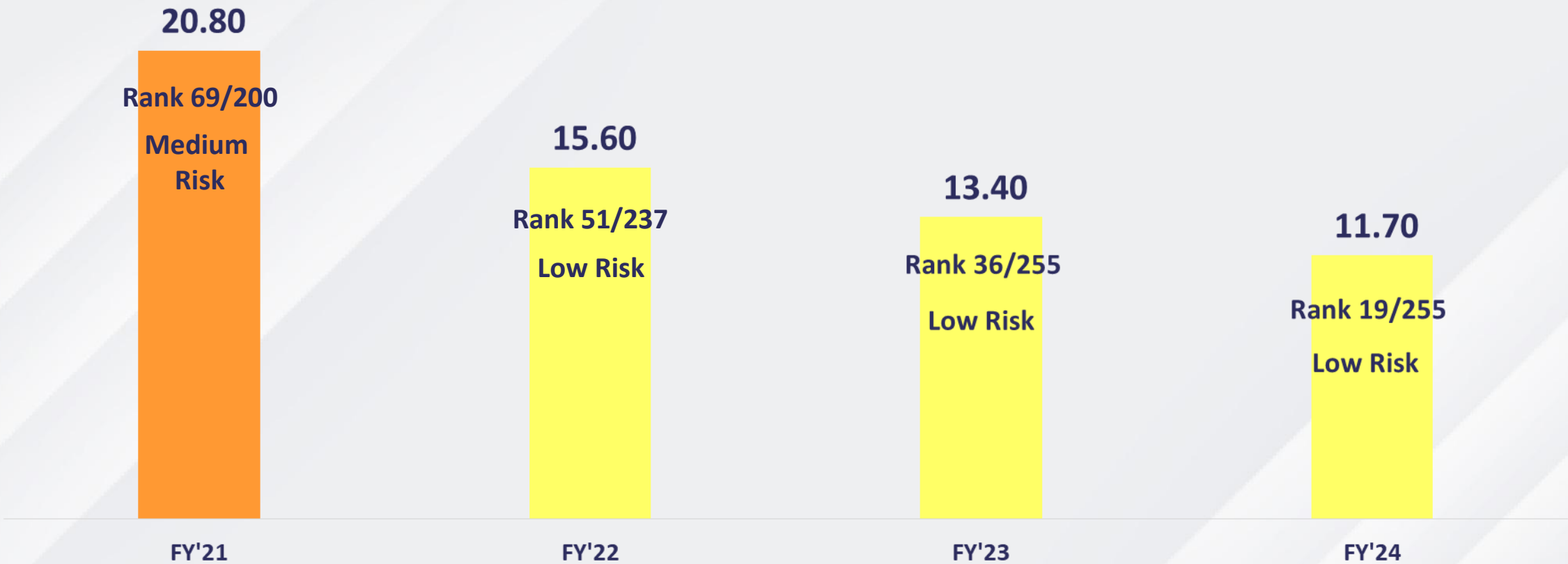


## SCORE (POINTS)

| MIN. REQUIREMENT                                               | FAIR                                                                     | GOOD                                            | VERY GOOD                                     | LEADERSHIP IN CG                      |
|----------------------------------------------------------------|--------------------------------------------------------------------------|-------------------------------------------------|-----------------------------------------------|---------------------------------------|
| Comply the minimum standards according to laws and regulations | There is a strong awareness and efforts to adopt international standards | Has adopted some of the international standards | Has fully adopted the international standards | Exceeding level 1 (Structure of ACGS) |
| (Level 1)<br>60.00 - 69.99                                     | (Level 2)<br>70.00 - 79.99                                               | (Level 3)<br>80.00 - 89.99                      | (Level 4)<br>90.00 - 100.00                   | (Level 5)<br>> 100                    |

# ESG RATING - IMPROVE

[Sustainalytics ESG Risk Rating Report]



PARAMETER

| NEGL                                                                                                                | LOW                                                                                                          | MED                                                                                                             | HIGH                                                                                                          | SEVERE                                                                                                          |
|---------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
| 0 – 10                                                                                                              | 10 – 20                                                                                                      | 20 – 30                                                                                                         | 30 – 40                                                                                                       | 40+                                                                                                             |
| enterprise value is considered to have a <b>negligible risk</b> of material financial impacts driven by ESG factors | enterprise value is considered to have a <b>low risk</b> of material financial impacts driven by ESG factors | enterprise value is considered to have a <b>medium risk</b> of material financial impacts driven by ESG factors | enterprise value is considered to have a <b>high risk</b> of material financial impacts driven by ESG factors | enterprise value is considered to have a <b>severe risk</b> of material financial impacts driven by ESG factors |

# SUMMARY PERFORMANCE 2024

|                        | Position as of<br>December 31 <sup>st</sup> , 2024 |   | Changes |
|------------------------|----------------------------------------------------|---|---------|
| Net Sales              | IDR 5.16 T                                         | ↑ | 1.11%   |
| Profit for the Period* | IDR 1,02 T                                         | ↑ | 8.27%   |
| EPS                    | IDR 178                                            | ↑ | 8.27%   |

*\* attributable to owners of the parent entity*

# COMPARATIVE FINANCIAL HIGHLIGHTS

| Financial Highlights                                     | 2024  | 2023  | Increase/<br>(Decrease) | %      | 2022  | 2021  | 2020  |
|----------------------------------------------------------|-------|-------|-------------------------|--------|-------|-------|-------|
| Net Sales                                                | 5,165 | 5,108 | 57                      | 1.11%  | 4,894 | 4,163 | 3,234 |
| Gross Profit                                             | 1,914 | 1,837 | 77                      | 4.20%  | 1,605 | 1,337 | 1,037 |
| Operating Profit                                         | 1,375 | 1,282 | 93                      | 7.24%  | 1,174 | 931   | 693   |
| Profit for the year attributable to:                     |       |       |                         |        |       |       |       |
| Owners of the parent entity                              | 1,024 | 946   | 78                      | 8.27%  | 848   | 662   | 488   |
| Non-controlling Interest                                 | 94    | 92    | 1                       | 1.49%  | 88    | 66    | 51    |
| Total Comprehensive Income for the year attributable to: |       |       |                         |        |       |       |       |
| Owners of the parent entity                              | 1,040 | 926   | 114                     | 12.32% | 860   | 650   | 501   |
| Non-controlling Interest                                 | 102   | 87    | 15                      | 17.24% | 93    | 60    | 54    |
| Current Assets                                           | 3,600 | 3,321 | 279                     | 8.41%  | 3,133 | 2,795 | 2,295 |
| Total Assets                                             | 4,964 | 4,589 | 375                     | 8.17%  | 4,393 | 3,869 | 3,376 |
| Current Liabilities                                      | 769   | 647   | 123                     | 19.02% | 708   | 669   | 398   |
| Total Liabilities                                        | 1,038 | 947   | 91                      | 9.57%  | 1,063 | 957   | 727   |
| Equity attributable to:                                  |       |       |                         |        |       |       |       |
| Owners of the company entity                             | 3,473 | 3,227 | 245                     | 7.61%  | 2,908 | 2,521 | 2,274 |
| Non-controlling Interest                                 | 453   | 414   | 39                      | 9.41%  | 423   | 391   | 374   |
| EPS                                                      | 178   | 164   | 14                      | 8.27%  | 147   | 115   | 85    |

# FINANCIAL RATIO

| Financial Ratio         | 2024 | 2023 | 2022 | 2021 | 2020 |
|-------------------------|------|------|------|------|------|
| Net Sales Growth        | 1%   | 4%   | 18%  | 29%  | -18% |
| Total Asset Growth      | 8%   | 4%   | 14%  | 15%  | 9%   |
| Total Equity Growth     | 8%   | 9%   | 14%  | 10%  | 8%   |
| Gross Profit Margin     | 37%  | 36%  | 33%  | 32%  | 32%  |
| Operating Margin        | 27%  | 25%  | 24%  | 22%  | 21%  |
| Profit Margin*          | 20%  | 19%  | 17%  | 16%  | 15%  |
| Return on Assets        | 23%  | 23%  | 21%  | 19%  | 16%  |
| Return on Equity*       | 26%  | 26%  | 25%  | 23%  | 18%  |
| Total Debt/Total Assets | 21%  | 21%  | 24%  | 25%  | 22%  |
| Total Debt/Total Equity | 26%  | 26%  | 32%  | 33%  | 27%  |
| Current Ratio           | 468% | 514% | 443% | 418% | 576% |

# SALES PERFORMANCE 2024

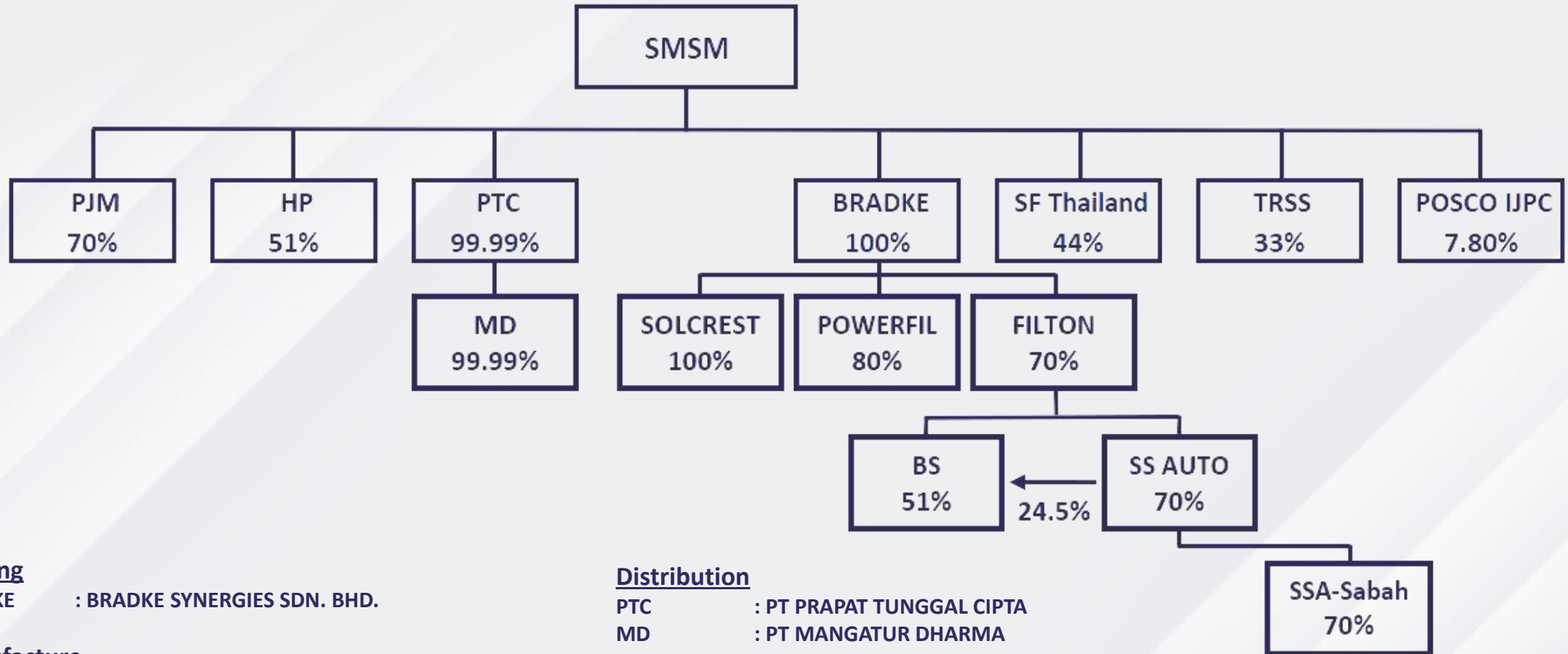
| Market       | Sales (IDR)  |             |              |             | Increase / (Decrease) |              |
|--------------|--------------|-------------|--------------|-------------|-----------------------|--------------|
|              | 2024         | %           | 2023         | %           | IDR                   | %            |
| Domestic     | 2,050        | 40%         | 2,035        | 40%         | 15                    | 0.70%        |
| Overseas     | 3,115        | 60%         | 3,073        | 60%         | 42                    | 1.38%        |
| <b>Total</b> | <b>5,165</b> | <b>100%</b> | <b>5,108</b> | <b>100%</b> | <b>57</b>             | <b>1.11%</b> |

| Product       | Sales (IDR)  |             |              |             | Increase / (Decrease) |              |
|---------------|--------------|-------------|--------------|-------------|-----------------------|--------------|
|               | 2024         | %           | 2023         | %           | IDR                   | %            |
| Filter        | 3,862        | 75%         | 3,725        | 73%         | 137                   | 3.64%        |
| Radiator      | 544          | 11%         | 449          | 9%          | 95                    | 21.28%       |
| Body Maker    | 266          | 5%          | 360          | 7%          | (94)                  | (26.05%)     |
| Trading       | 1,594        | 31%         | 1,485        | 29%         | 109                   | 7.30%        |
| Others        | 227          | 4%          | 233          | 5%          | (6)                   | (2.58%)      |
| (Elimination) | (1,328)      | (26%)       | (1,144)      | (22%)       | (184)                 | (16.01%)     |
| <b>Total</b>  | <b>5,165</b> | <b>100%</b> | <b>5,108</b> | <b>100%</b> | <b>57</b>             | <b>1.11%</b> |

# SALES BY GEOGRAPHICAL

| Geographical | 2024         |             | 2023         |             | Increase/<br>(Decrease) |
|--------------|--------------|-------------|--------------|-------------|-------------------------|
|              | IDR          | %           | IDR          | %           |                         |
| Domestic     | 2,050        | 40%         | 2,035        | 40%         | 0.70%                   |
| Overseas     |              |             |              |             |                         |
| Asia         | 1,169        | 22%         | 1,329        | 26%         | (12.04%)                |
| America      | 819          | 16%         | 743          | 15%         | 10.20%                  |
| Europe       | 629          | 12%         | 533          | 10%         | 17.90%                  |
| Australia    | 402          | 8%          | 369          | 7%          | 9.02%                   |
| Africa       | 96           | 2%          | 99           | 2%          | (2.24%)                 |
| <b>Total</b> | <b>5,165</b> | <b>100%</b> | <b>5,108</b> | <b>100%</b> | <b>1.11%</b>            |

# STRUCTURE OF SMSM WITH THE SUBSIDIARIES & ASSOCIATES [31 DEC 2024]



## Holding

BRADKE : BRADKE SYNERGIES SDN. BHD.

## Manufacture

PJM : PT PANATA JAYA MANDIRI

HP : PT HYDRAXLE PERKASA

TRSS : PT TOKYO RADIATOR SELAMAT SEMPURNA

POSCO IJPC : PT POSCO INDONESIA JAKARTA PROCESSING CENTER

FILTON : FILTON INDUSTRIES SDN. BHD.

## Distribution

PTC : PT PRAPAT TUNGGAL CIPTA

MD : PT MANGATUR DHARMA

SOLCREST : SOLCREST PTY LTD.

POWERFIL : POWERFIL AUTOPARTS SDN. BHD.

BS : BS ENTERPRISE SDN. BHD.

SS AUTO : S.S AUTO SDN. BHD.

SS A-Sabah : S.S AUTO (Sabah) SDN. BHD.

SF THAILAND : SURE FILTER THAILAND CO., LTD.

## Branches of PTC :

JABODETABEK, The Greater Jakarta

MAKASSAR, South Sulawesi

MEDAN, North Sumatra

PEKANBARU, Riau

SURABAYA, East Java

# ACHIEVEMENT 2024

| Month    | Achievement                                                                                                                                                                            |
|----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| February | PT Panata Jaya Mandiri (subsidiary of PT Selamat Sempurna Tbk) has been awarded with “The Best OES Delivery Performance in 2023” by PT Isuzu Astra Motor Indonesia.                    |
| March    | “The Best Quality Performance FY 2023” from PT Yanmar Diesel Indonesia.                                                                                                                |
| April    | “The Best Contribution 4W” from PT Suzuki Indomobil Sales.                                                                                                                             |
| May      | “The Best Six Investortrust Companies 2024” by Investortrust.id.<br>“The Good Delivery Supplier” & “The Good Quality Supplier” from PT Mitsubishi Kramayudha Motors and Manufacturing. |
| June     | The 2024 Bisnis Indonesia Award (BIA) “Agility in Uncertainty” as the Best Listed Company in Automotive and Components Sector.                                                         |
| November | “Best Overall” dan “Top 50 Mid Capitalization Public Listed Company” dalam acara “The 15 <sup>th</sup> IICD Corporate Governance Conference & Award 2024”.                             |



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